Start Selling On Shopee

- Document / item needed
- Account setting
- Upload product 5 things you should know before uploading your first product in online store
 - Cover Photo
 - Tittle
 - Product Description
 - Dimension
 - Category

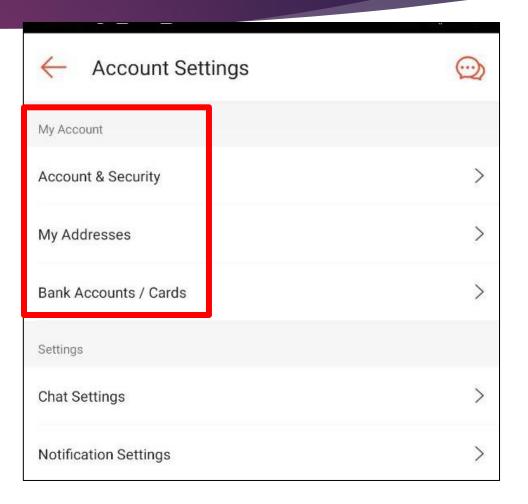
DOCUMENTS/ ITEM NEEDED TO OPEN SHOPEE ACCOUNT

- Phone number
- Email
- IC / SSM
- Current / Saving Account

BASIC SETTING

Me > Account Setting

Once downloaded Shopee Apps, fill up information in 'My Account'



ADDRESS TYPE

DEFAULT

Your delivery address

Home or office

PICKUP

Address for courier to pickup your parcels

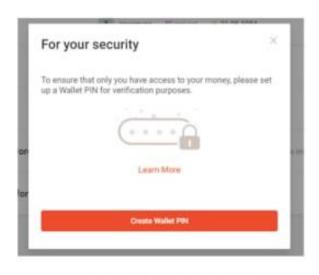
Min 10 orders daily for the past 30 days – eligible for pickup

RETURN

Address for return parcel

BANK ACCOUNT SETTING

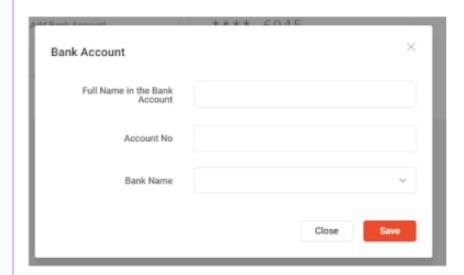
Set Wallet PIN



OTP

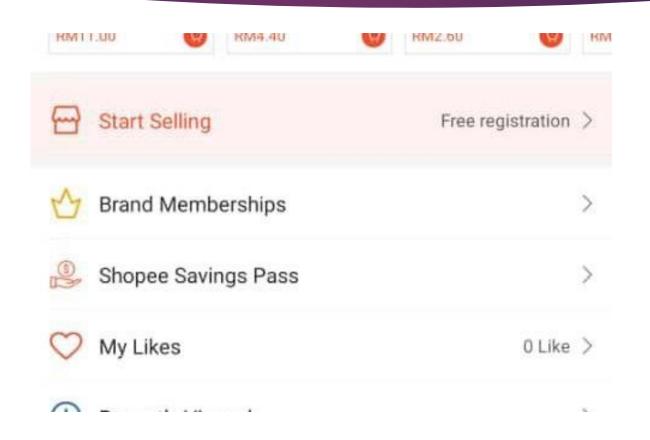


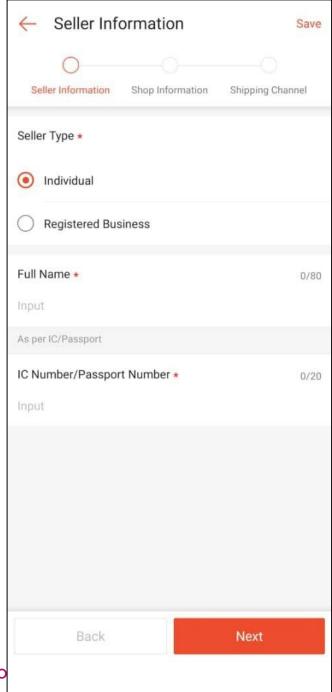
Bank Account

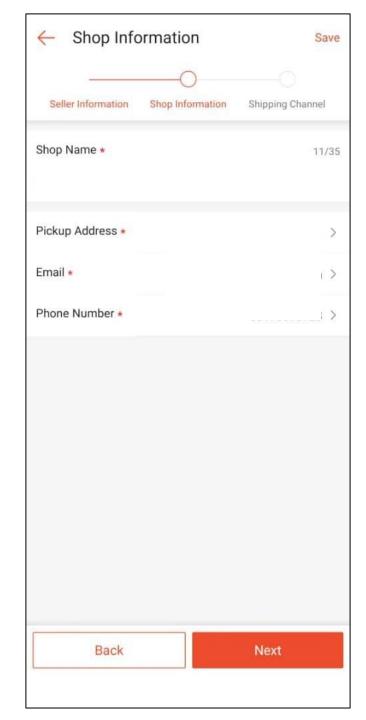


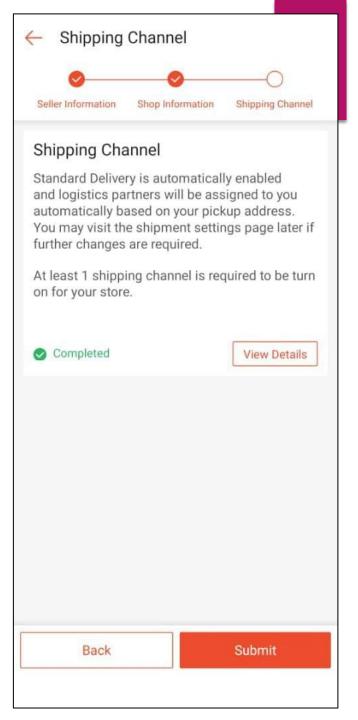
REGISTER AS SELLER

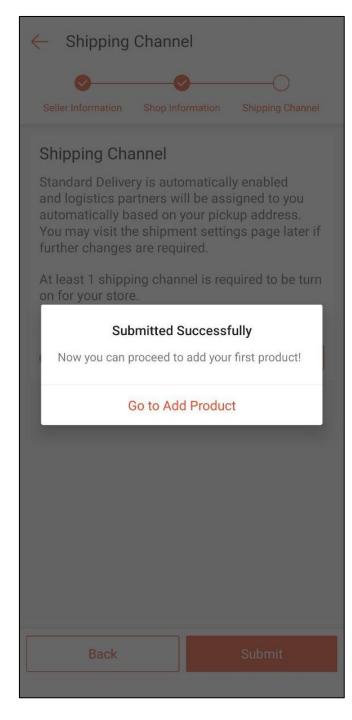
Apps > Me > Start Selling







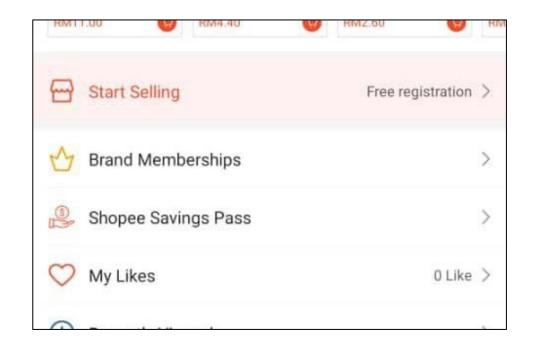


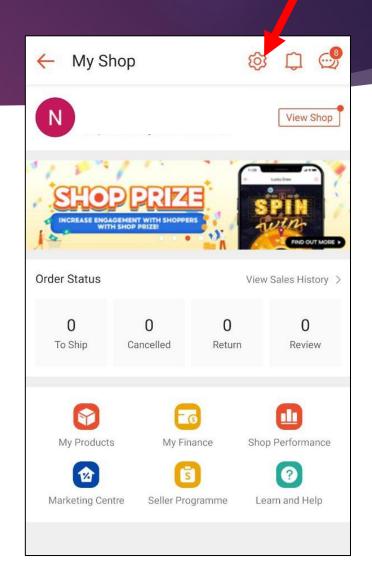


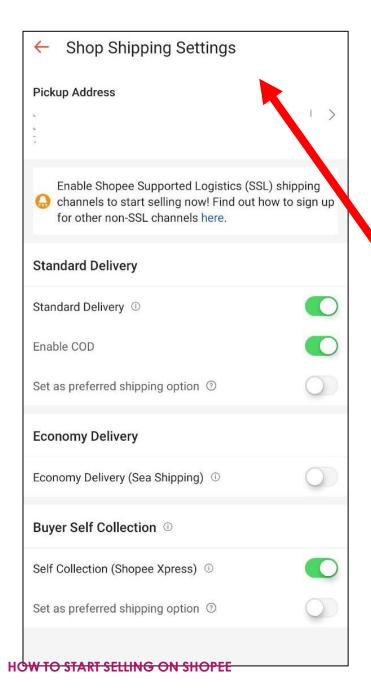
Tap and back No need to upload immediately Need to complete the shop setting

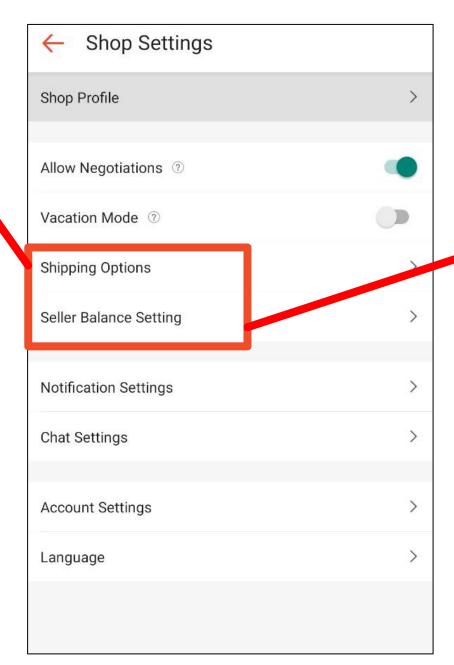
SHOP SETTING

Me > My Shop > Setting



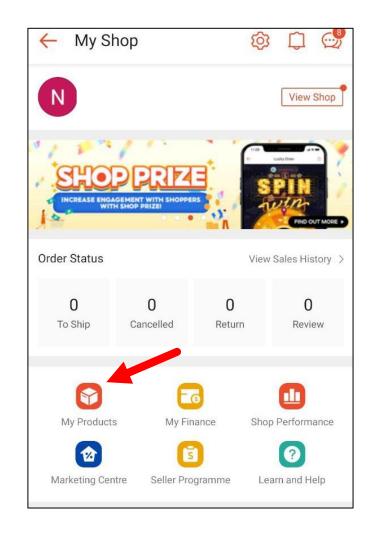


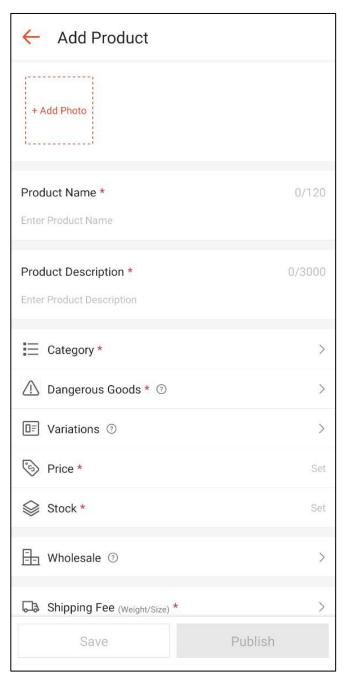




← Seller Balance Setting	
Bank Accounts / Cards	>
Reset Seller Balance PIN	>
Auto Withdrawal	

PRODUCT UPLOAD





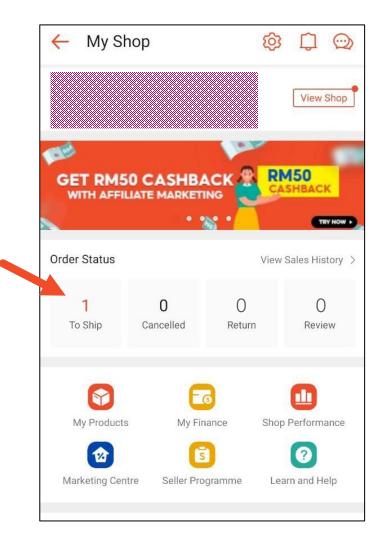
SEH - Panduan muat naik produk

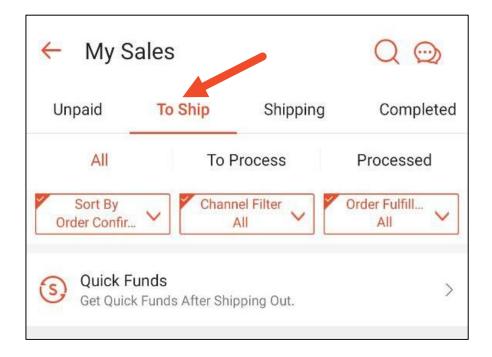
- ▶ BM https://seller.shopee.com.my/edu/article/6374
- English
 https://seller.shopee.com.my/edu/category?sub_cat_id=34

ORDER MANAGEMENT

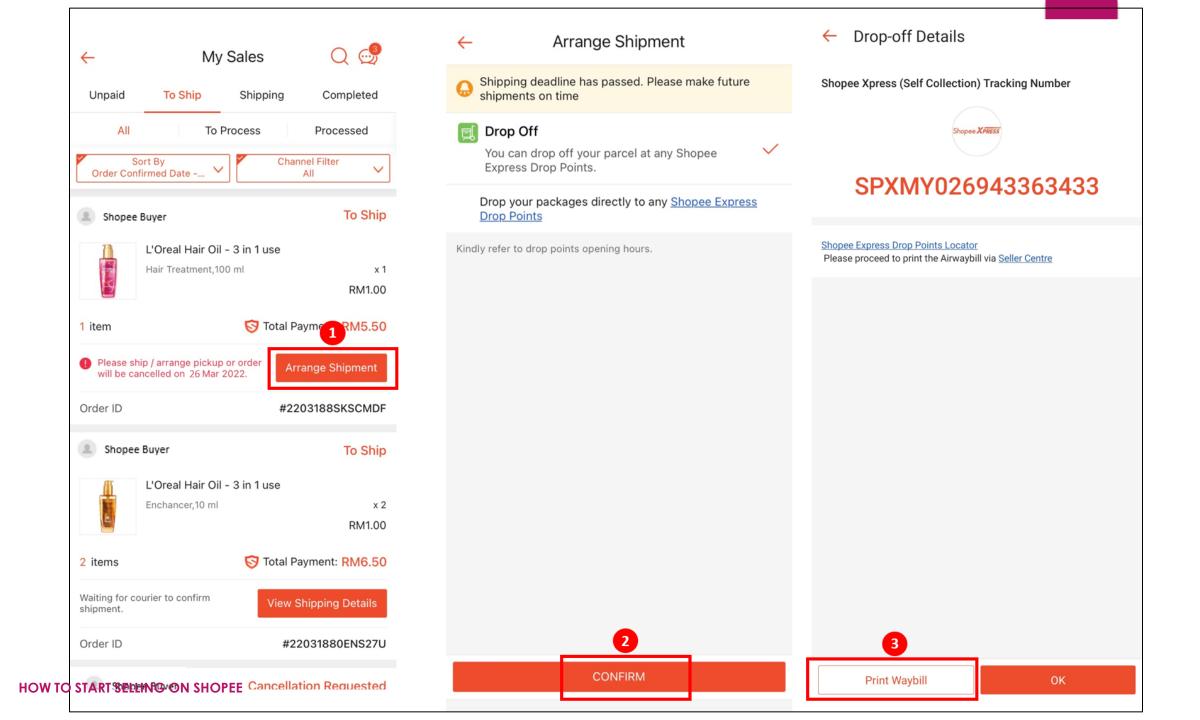
https://seller.shopee.com.my/edu/article/385

- Standard Delivery
- nonstandard Delivery

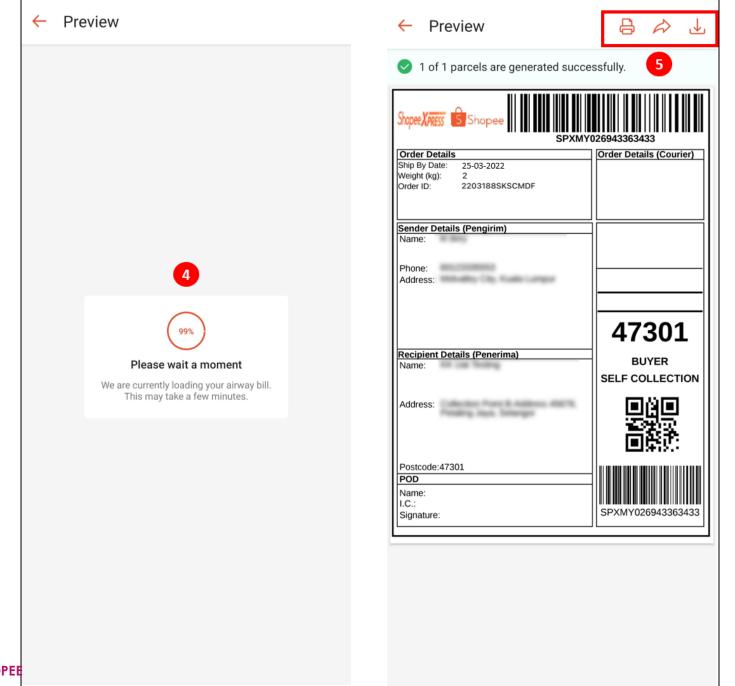




- Refer to TO SHIP tab only.
- Do not fulfill order under UNPAID tab



2



DAY TO SHIP & SHIP BY DATE

- DTS days to ship
- Days given by Shopee for sellers to process order and ship out
- Default: 2 working days after getting order. Refer 'To Ship' tab.
- Pre-order: 7-30 days only

- SBD Ship by Date
- Last day to ship out order
- ▶ If seller ship out later than this date, will be counted in Late Shipment Rate (LSR) and may be penalized if LSR exceeds 15%.
- ▶ If sellers did not fulfill order after 7 days, Shopee will cancel the order and subjected to Non Fulfillment Rate (NFR). Penalty if NFR exceeds 10%

5 things you should know before uploading your first product on SHOPEE

1. COVER PHOTO / PICTURE

Use neat and clear photo. Avoid flatlay type.

2. PRODUCT TITLE

Use format: Brand + Product + Model/ Type + SEO Keywords

3. PRODUCT DESCRIPTION

Answer 4W1H to write content for product description

4. DIMENSION

Measure Heigh x Length X Width of the parcel to avoid overcharge shipping

5. PRODUCT CATEGORY

Ensure the product category is correct and do not use 'others'

COVER PHOTO

- Very important in marketplace
- Bad cover photo is hard to convert
- Ratio 1:1
- Min size 800 x 800
- Video as cover photo elevate 3% chances of sales conversion.













BEST PRACTICE - PICTURE

- Off white background
- Product must be 70% from whole picture
- Use your own picture
- Company/shop logo on cover photo
- Upload 8 pictures
- Product video
- Clothes/fashion must be worn / use model
- Food looks appetizing
- Things how to use
- Use icon/vector to convey message. No excessive writing on cover photo.
- Change cover photo regularly.

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PRODUCT TITLE

- Min 20 characters.
- Max 120 characters.
- Optimized 80 characters



To look more professional, practice the following product naming tips:

- Brand + specifications and type + model
- Avoid ALL CAPS, unnecessary symbols, and keyword spams





Typical Product Tittle Format

BRAND + PRODUK + TYPE/ MODEL/ SPEC

FAREHA Tudung Bawal Akasia

AISYMOM Nursing Kurung Dahlia

Printed Bidang 45

Plain Kain Jersey

Optimized Product Tittle

BRAND + PRODUCT + TYPE/ MODEL/ SPEC + SEO KEYWORDS

Who should buy this?

What is the solution?

F. A. B (feature, advantage, benefit) of the product

CONTOH: TUDUNG SEKOLAH

- Siapa Budak sekolah
- Penyelesaian pakai tudung dengan kemas dan selesa
- Feature Kain sejuk, dagu getah, awning scuba, banyak saiz dan warna
- Advantage Tak berpeluh, tak perlu brooch, awning tudung tak penyek
- Benefit tampil yakin dan kemas bertudung

CONTOH: TUDUNG SEKOLAH

 Kemudian susun jawapan tadi supaya membentuk tajuk produk yang sedap dibaca pada awal-awal dan sedikit aneh dihujunghujungnya

 eg. MK Tudung Putih Sekolah Rendah 7 tahun Dagu Getah Tanpa Brooch Awning Scuba Kemas Selesa Kain Sejuk Tak Panas Berpeluh

CONTOH: TUDUNG SEKOLAH

- Brand: MK
- Spec/type: Tudung Putih
- Model: Sekolah Rendah 7 tahun / saiz S
- SEO Keywords: Dagu Getah Tanpa Brooch Awning Scuba Kemas Selesa Kain Sejuk Tak Panas Berpeluh

BEST PRACTICE - TITLE

- Avoid emoji/symbol
- Avoid all capital letters (except brand)
- Keep tuning your product tittle until you get sale.
- Once you get sale, stop edit your product title.
- Repeat this step if your product sale starts to decline.

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PRODUCT DESCRIPTION

- Space for seller to describe the product
- Can be in picture / chart / banner etc
- Min 20 characters. Max 3000 characters. Optimized 300 characters
- Use 4W1H guideline for product description

4W1H

WHAT

What is the product?

What is the ingredients?

What is the advantage?

WHO

Who can use/buy?

Who cannot use?

HOW

How it works?

How to use?

WHY

Why must buy/ use?

WHERE

Where you can use this product?

EXAMPLE

- ▶ What –Serum Annona
- ▶ Where –face
- ▶ Who –man & woman
- ▶ Why jeragat, jerawat, kusam
- ► How –Vitamin c

BEST PRACTICE PRODUCT DESCRIPTION

- No essay
- Avoid storytelling. This is not social media.
- Separate to 3-5 main points and elaborate in 1-3 sentences below the main points
- Numbering/ bullet points

• What is it ? Maybelline's Malaysia Best-Selling Eyeliner!

Now, ultra-sharp laser precision goes power black! Up to 24 hours

- 0.05mm tip
- · Easy application
- · Blacker than black intensity*
- Waterproof & mp; smudgeproof
- Long-lasting effect up to 24 hours
- Easy to remove with Maybelline's Eye + Lip Make Up Remover, leaves no stains
- *Compared to Hypersharp Laser Black shade
- Benefits
- 0.05mm tip
- Easy application
- Blacker than black intensity*
- Waterproof & mudgeproof
- Long-lasting effect up to 24 hours
- Easy to remove with Maybelline's Eye + Lip Make Up Remover, leaves no stains
- *Compared to Hypersharp Laser Black shade
- Results







Buy Now

Ships From

Selangor

4 stars stainless steel blade for effective blending and

mixing. The newly designed blade will blend and cut soft and hard ingredients and make a perfect smoothies and sauces for you and your family. 1 Speed & pulse for both soft and hard ingredients like ice Integrated power cord storage Save space with the handy cord storage system under the housing of the blender. All removable parts can be cleaned in the dishwasher. Your Philips blender motor is designed to be protected from overheating and over-current conditions during use 2 years of worldwide guarantee Philips offers a full 2 years guarantee for this product to ensure you have long lifetime product to use every day. Strong 450 W motor for fine blending. From morning smoothies, to sauces and ice crushing was never easier Two break-resistant plastic jars Avoid breakages with these two reinforces plastic jars. The 1.2-liter jars have a working capacity of 1 liter. Comfortable thumb grip handle New handle with thumb grip position to hold and carry the jar easily. Mill to grind multiple ingredients like spices, nuts and coffee beans. Specification highlights 2-year worldwide guarantee :Yes Included: Mill,2 Jars Power:450 W Number of speed settings: 1 Product features: Dishwasher safe, Integrated cord storage, Non-slip feet, Pulse Technical specifications Capacity jar: 1 L Power: 450 W Finishing Material blade: Stainless steel Material jar: Plastic General specifications Sustainability Packaging: > 90% recycled materials User manual: 1001 recycled paper Design Color: Black





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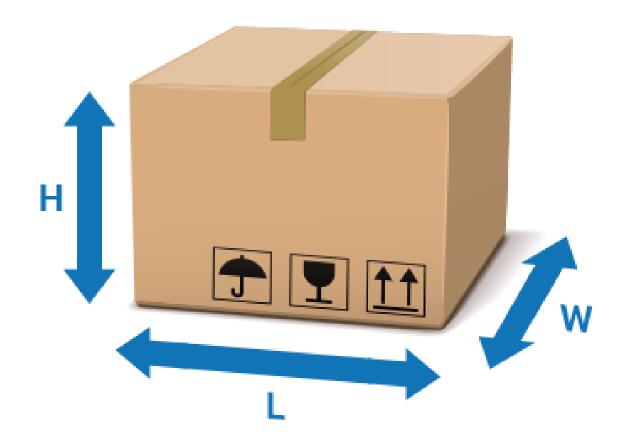
Measure Heigh x Length X Width of the parcel to avoid overcharge shipping

5. PRODUCT CATEGORY

Ensure the product category is correct and do not use 'others'

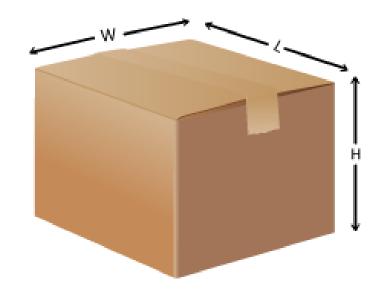
DIMENSION

- For volumetric weight / dimensional weight
- Courier will charge shipping fee according to heavier weight. Either actual weight or volumetric weight.
- ► Hence sellers must measure the Height x Length X Wide to avoid overcharge shipping if weight is more than declared weight.





Volumetric Weight



Volumetric Weight =
$$\frac{L \times W \times H}{6000}$$

L = Length in cm.

W = Width in cm.

H = Height in cm.

Sending Bulky Parcel

Parcel weight will be determined by actual or volumetric weight (VW), whichever higher. E.g., the actual weight of this parcel is 3kg and the VM is 6kg, hence book 6kg on the website to avoid weight discrepancy.







Jika anda menggunakan plastic flyers/ courier bag begini, tak perlu ukur ikut saiz beg.

Ini akan menyebabkan nilai berat menjadi besar.

Ukur barang yang telah siap berbalut dengan bubble wrap sahaja

VOLUMETRIC CALCULATOR

https://easyparcel.com/my/en/calculator/

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PRODUCT CATEGORY

- Must have category
- If you have no idea what's your product category, just follow same item category on Shopee.
- Don't pick / choose 'others'